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Thinking Strategically The Competitive Edge in Business, Politics, and Everyday Life Thinking Strategically: The Competitive Edge in Business, Politics, and Everyday Life *W. W. Norton & Company* Uses game theory to create a set of basic strategic principles for sports, politics, business, and personal life **Summary: Thinking Strategically Review and Analysis of Dixit and Nalebuff's Book** *Primento* The must-read summary of Avinash Dixit and Barry Nalebuff's book: "Thinking Strategically: The Competitive Edge in Business, Politics and Everyday Life". This complete summary of the ideas from Avinash Dixit and Barry Nalebuff's book "Thinking Strategically" shows that strategic business skills build on and strengthen the competitive advantage of basic business skills. In their book, the authors explain how strategic thinking can give you a competitive edge as it focuses on maximising commercial opportunities, out-thinking rivals, forging strong bonds of cooperation and coordination, and deciding which business fields to enter. This summary highlights the importance of strategic thinking and why you should start developing your skills immediately to give yourself that competitive advantage. Added-value of this summary: • Save time • Understand key concepts • Expand your knowledge To learn more, read "Thinking Strategically" and find out why the future success of your company depends on your strategic skills. **Competitive Strategy Options and Games** *MIT Press* A new paradigm for balancing flexibility and commitment in management strategy through the amalgamation of real options and game theory. Corporate managers who face both strategic uncertainty and market uncertainty confront a classic trade-off between commitment and flexibility. They can stake a claim by making a large capital investment today, influencing their rivals' behavior, or they can take a "wait and see" approach to avoid adverse market consequences tomorrow. In *Competitive Strategy*, Benoît Chevalier-Roignant and Lenos Trigeorgis describe an emerging paradigm that can quantify and balance commitment and flexibility, "option games," by which the decision-making approaches of real options and game theory can be combined. The authors first discuss prerequisite concepts and tools from basic game theory, industrial organization, and real options analysis, and then present the new approach in discrete time and later in continuous time. Their presentation of continuous-time option games is the first systematic coverage of the topic and fills a significant gap in the existing literature. *Competitive Strategy* provides a rigorous yet pragmatic and intuitive approach to strategy formulation. It synthesizes research in the areas of strategy, economics, and finance in a way that is accessible to readers not necessarily expert in the various fields involved. **Matatu A History of Popular Transportation in Nairobi** *University of Chicago Press* Drive the streets of Nairobi and you are sure to see many matatus colorful minibuses that transport huge numbers of people around the city. Once ramshackle affairs held together with duct tape and wire, matatus today are name-brand vehicles maxed out with aftermarket detailing. They can be stately black or come in extravagant colors, sporting names, slogans, or entire tableaus, with airbrushed portraits of everyone from Kanye West to Barack Obama, of athletes, movie stars, or the most famous face of all: Jesus Christ. In this richly interdisciplinary book, Kenda Mutongi explores the history of the matatu from the 1960s to the present. As Mutongi shows, matatus offer a window onto many socioeconomic and political facets of late-twentieth-century Africa. In their diversity of idiosyncratic designs they express multiple and divergent aspects of Kenyan life including rapid urbanization, organized crime, entrepreneurship, social insecurity, the transition to democracy, chaos and congestion, popular culture, and many others at once embodying both Kenya's staggering social problems and the bright promises of its future. Offering a shining model of interdisciplinary analysis, Mutongi mixes historical, ethnographic, literary, linguistic, and economic approaches to tell the story of the matatu as a powerful expression of the entrepreneurial aesthetics of the postcolonial world. **Thinking Strategically: The Competitive Edge in Business, Politics, and Everyday Life** *W. W. Norton & Company* The international bestseller—don't compete without it! A major bestseller in Japan, *Financial Times* Top Ten book of the year, *Book-of-the-Month Club* bestseller, and required reading at the best business schools, *Thinking Strategically* is a crash course in outmaneuvering any rival. This entertaining guide builds on scores of case studies taken from business, sports, the movies, politics, and gambling. It outlines the basics of good strategy making and then shows how you can apply them in any area of your life. **The Making of Economic Policy A Transaction-Cost Politics Perspective** *MIT Press* The Making of Economic Policy begins by observing that most countries' trade policies are so blatantly contrary to all the prescriptions of the economist that there is no way to understand this discrepancy except by delving into the politics. The same is true for many other dimensions of economic policy. Avinash Dixit looks for an improved understanding of the politics of economic policy-making from a transaction cost perspective. Such costs of planning, implementing, and monitoring an exchange have proved critical to explaining many phenomena in industrial organization. Dixit discusses the variety of similar transaction costs encountered in the political process of making economic policy and how these costs affect the operation of different institutions and policies. Dixit organizes a burgeoning body of research in political economy in this framework. He uses U.S. fiscal policy and the General Agreement on Tariffs and Trade (GATT) as two examples that illustrate the framework, and show how policy often deviates from the economist's ideal of efficiency. The approach reveals, however, that some seemingly inefficient practices are quite creditable attempts to cope with transaction costs such as opportunism and asymmetric information. Copublished with the Center for Economic Studies and the Ifo Institute **Conspicuous and Inconspicuous Discriminations in Everyday Life** *Routledge* In everyday life, people negotiate on issues, entertain offers and counteroffers, and gain or lose in terms of economic capital, political power, communal status, and social influence. Although life goes on in the form of compromise, feelings of discrimination or misfortune haunt consciously or unconsciously in the minds of living individuals. History continues in the spirit of forgiveness, but residues of exploitation or injustice remain conspicuously or inconspicuously on the records of progressing civilizations. This study follows an average everyday life to compare individuals with individuals, individuals with organizations, and organizations with organizations in their everyday interactions. Through the eyes of the person, conspicuous and inconspicuous discriminations by one against another, whether individual or organizational, are identified in different occasions, on a typical day, at home, in the workplace, in the community, within the country, around the world, and throughout the course of life. In the style of Socrates, Plato, Wittgenstein, and other classical scholarship, this study uses ordinary, typical situations to demonstrate critical points, reveal subtle connections, and present important arguments. It offers vivid examples for what social scientists strive to find: the extraordinary from the ordinary, the unfamiliar from the familiar, the different from the similar, and the significant from the trivial. This study offers an opportunity for readers to reflect upon their social experiences, and rethink and reshape their everyday acts and actions. **Applied Game Theory and Strategic Behavior** *CRC Press* Useful Tools to Help Solve Decision Making Problems Applied Game Theory and Strategic Behavior demonstrates the use of various game theory techniques to address practical business, economic, legal, and public policy issues. It also illustrates the benefits of employing strategic thinking that incorporates the uncertainty surrounding the behavior of other parties. Real-world applications of game theory Exploring a variety of games, the book outlines the process of modeling game theory questions while thinking strategically. It introduces core concepts through simple examples and case studies taken from the authors' consulting work in the automotive, beer, wine, and spirits industries as well as in debates over government regulation. The authors include newly developed software applications that can construct and solve game theory models and present strategic options in clear, visual diagrams. Out of the box and into the business world Striking the right balance between necessary mathematics and practical applications, this book shows how game theory can be used in real life, not just in mathematical models. It helps readers improve their strategic thinking, define games based on actual situations, model games with payoffs and probabilities, and make strategically sound decisions. **Formal Modeling in Social Science** *University of Michigan Press* A formal model in the social sciences builds explanations when it structures the reasoning underlying a theoretical argument, opens venues for controlled experimentation, and can lead to hypotheses. Yet more importantly, models evaluate theory, build theory, and enhance conjectures. *Formal Modeling in Social Science* addresses the varied helpful roles of formal models and goes further to take up more fundamental considerations of epistemology and methodology. The authors integrate the exposition of the epistemology and the methodology of modeling and argue that these two reinforce each other. They illustrate the process of designing an original model suited to the puzzle at hand, using multiple methods in diverse substantive areas of inquiry. The authors also emphasize the crucial, though underappreciated, role of a narrative in the progression from theory to model. Transparency of assumptions and steps in a model means that any analyst will reach equivalent predictions whenever she replicates the argument. Hence, models enable theoretical replication, essential in the accumulation of knowledge. *Formal Modeling in Social Science* speaks to scholars in different career stages and disciplines and with varying expertise in modeling. **Principles of Conflict Economics The Political Economy of War, Terrorism, Genocide, and Peace** *Cambridge University Press* Provides comprehensive, up-to-date coverage of the key themes and principles of conflict economics. **Game Theory and the Humanities Bridging Two Worlds** *MIT Press* How game theory can offer insights into literary, historical, and philosophical texts ranging from Macbeth to Supreme Court decisions. Game theory models are ubiquitous in economics, common in political science, and increasingly used in psychology and sociology; in evolutionary biology, they offer compelling explanations for competition in nature. But game theory has been only sporadically applied to the humanities; indeed, we almost never associate mathematical calculations of strategic choice with the worlds of literature, history, and philosophy. And yet, as Steven Brams shows, game theory can illuminate the rational choices made by characters in texts ranging from the Bible to Joseph Heller's *Catch-22* and can explicate strategic questions in law, history, and philosophy. Much of Brams's analysis is based on the theory of moves (TOM), which is grounded in game theory, and which he develops gradually and applies systematically throughout. TOM illuminates the dynamics of player choices, including their misperceptions, deceptions, and uses of different kinds of power. Brams examines such topics as the outcome and payoff matrix of Pascal's wager on the existence of God; the strategic games played by presidents and Supreme Court justices; and how information was slowly uncovered in the game played by Hamlet and Claudius. The reader gains not just new insights into the actions of certain literary and historical characters but also a larger strategic perspective on the choices that make us human. **Mapping Strategic Diversity Strategic Thinking from a Variety of Perspectives** *Routledge* In his influential work, *Strategy Safari*, Henry Mintzberg and his colleagues presented ten schools of strategic thought. In this impressive book, Dany Jacobs demonstrates that the real world of strategic management is much wider and richer. In *Mapping Strategic Diversity*, Jacobs distinguishes between 'cockpit theories' of strategy, which bring rational analysis to the forefront, and process-oriented social science approaches, which bring in a wider array of influences to the theory and practice of business planning. Presenting 22 different approaches to strategy making, this book: provides a comprehensive overview of the field guides the reader in developing theoretical and practical skills helps develop both high and low level strategic thinking This textbook is a useful analysis for practising managers, but really comes into its own as an advanced introduction to the field of strategic management; having read this book, students are fully armed to enter the strategy jungle! **The Socioeconomics of Nationalism in China Historical and Contemporary Perspectives** *Taylor & Francis* This

book analyzes Chinese nationalism from the perspective of social economics. It posits a conceptual framework in which national status is treated as a "luxury" while material consumption is considered as a "necessity" in people's preferences, which implies that popular nationalism tends to increase with economic development. The book extensively uses the tools of game theory and behavioral economics to analyze inter-ethnic and international conflicts in historical and contemporary China. The author's economic approach to the subject of nationalism brings fresh and critical insights into the Chinese historical events and relations with foreign countries. For example, it helps resolve the following puzzles: Why did most Chinese support an ethnic minority, the Manchus, to be their ruler after the collapse of the Ming dynasty? In the Boxer Rebellion, why did the Qing dynasty declare war against more than eight foreign powers when it knew well that any of the countries could defeat China easily? What are the fundamental causes of the 1962 Sino-Indian War and the 1979 Sino-Vietnamese War? Who is responsible for the bombing of the Chinese Embassy in Belgrade? This book attempts to answer the questions based on the theories of social economics and rational choice, which will interest those researching on nationalism, China studies, international relations, history and political economy. **The Bedside Baccalaureate: the Second Semester A Handy Daily Cerebral Primer to Fill in the Gaps, Refresh Your Knowledge and Impress Yourself and Other Intellectuals** Sterling Publishing Company, Inc. Presents the essential facts and brief discussions about a variety of miscellaneous topics, divided into twenty sections and covering such fields of study as history, religion, social sciences, engineering, economics, and philosophy. **The First 90 Days in Government Critical Success Strategies for New Public Managers at All Levels** Harvard Business Press More than 250,000 public sector managers in the United States take on new positions each year and many more aspire to leadership. Each will confront special challenges—from higher public profiles to a greater number of stakeholders to volatile political environments—that will make their transitions even more challenging than in the business world. Now Michael Watkins, author of the bestselling book *The First 90 Days*, applies his proven leadership transition framework to the public sector. Watkins and coauthor Peter Daly address the crucial differences between the private and public sectors that go to the heart of how success and failure are defined, measured, and rewarded or penalized. This concise, practical book provides a roadmap that will help new government leaders at all levels accelerate their transitions by overcoming nine transition challenges, ranging from clarifying expectations to defining goals to building a team to managing personal stress. The authors also offer detailed strategies for avoiding major "transition traps." Zeroing in on the challenges faced by new government leaders, *The First 90 Days in Government* is the indispensable guide for anyone seeking to lead and succeed in the public sector. **Institutional Games and the U.S. Supreme Court** University of Virginia Press Over the course of the past decade, the behavioral analysis of decisions by the Supreme Court has turned to game theory to gain new insights into this important institution in American politics. Game theory highlights the role of strategic interactions between the Court and other institutions in the decisions the Court makes as well as in the relations among the justices as they make their decisions. Rather than assume that the justices' votes reveal their sincere preferences, students of law and politics have come to examine how the strategic concerns of the justices lead to "sophisticated" behavior as they seek to maximize achievement of their goals when faced with constraints on their ability to do so. In *Institutional Games and the U.S. Supreme Court*, James Rogers, Roy Flemming, and Jon Bond gather various essays that use game theory to explain the Supreme Court's interactions with Congress, the states, and the lower courts. Offering new ways of understanding the complexity and consequences of these interactions, the volume joins a growing body of work that considers these influential interactions among various branches of the U.S. government. Contributors: Kenneth A. Shepsle, Andrew De Martin, James R. Rogers, Christopher Zorn, Georg Vanberg, Cliff Carrubba, Thomas Hammond, Christopher Bonneau, Reginald Sheehan, Charles Cameron, Lewis A. Kornhauser, Ethan Bueno de Mesquita, Matthew Stephenson, Stefanie A. Lindquist, Susan D. Haire, Lawrence Baum **People Skills for Policy Analysts** Georgetown University Press Policymaking is of its very nature a people-centered business—a good reason why highly effective policy analysts display not only superb technical expertise but excellent people skills as well. Those "people skills" include the ability to manage professional relationships, to learn from others about policy issues, to give presentations, to work in teams, to resolve conflict, to write for multiple audiences, and to engage in professional networking. Training programs for policy analysts often focus on technical skills. By working to enhance their people skills, policy analysts can increase their ability to produce technical work that changes minds. Fortunately, this unique book fills the gaps in such programs by covering the "people side" of policy analysis. Beyond explaining why people skills matter, this book provides practical, easy-to-follow advice on how policy analysts can develop and use their people skills. Each chapter provides a Skill Building Checklist, discussion ideas, and suggestions for further reading. *People Skills* is essential reading for anyone engaged in public policymaking and public affairs as well as all policy analysts. Completely changing how we think about what it means to be an effective policy analyst, *People Skills for Policy Analysts* provides straightforward advice for students of policy analysis and public management as well as practitioners just starting their professional lives. **Toward a Cyberlegal Culture: Legal Research on the Frontier of Innovation, 2nd Edition** BRILL **Match-Fixing in International Sports Existing Processes, Law Enforcement, and Prevention Strategies** Springer Science & Business Media Match-fixing has become a widespread international problem in recent years. It includes everything from bribery of players, to putting undue influences on the owners of the soccer clubs, managers, coaches and others who have the ability to affect the final scores. In addition, match-fixing spills over into the arena of illegal betting (in person and online), which creates a host of additional organized crime opportunities, including human trafficking, prostitution, drugs, extortion and even terrorism. This timely volume brings together international contributions with an aim is to increase awareness of the problems associated with match-fixing and the degree to which key agents in sport, particularly young people, are vulnerable. The contributions are based on INTERPOL's Global Experts Meeting in Singapore, in November 2012, which brought together key speakers to discuss issues surrounding match-fixing and how to combat corruption in football through channels of education. The purpose of this meeting was to identify ways that academia can play a role in developing and implementing training modules and academic courses, including certification education procedures, to prevent match-fixing and develop lines of study at all educational levels. This unique work reflects the gravity of the situation around the world together with possible solutions. **Delegation in the Regulatory State Independent Regulatory Agencies in Western Europe** Edward Elgar Publishing . . . it is thanks to works like this one that we can make progress in the understanding of the phenomenon of independent regulatory authorities in Europe and elsewhere. **Competition and Regulation in Network Industries** When scholars and practitioners want to understand regulation in Europe, this book should be the first place they will turn. Combining innovative data, smart statistical analysis, and an in-depth knowledge of regulatory agencies and processes across a wide range of countries, Gilardi has produced an essential study of regulation and a stellar piece of scholarship. Charles Shipan, University of Michigan, US This is a crucial, important book for the study of independent regulatory agencies, an increasingly prevalent institution at the heart of the governance of markets. Gilardi offers an excellent quantitative analysis of the spread of such agencies. He presents a remarkable dataset and rigorously tests different explanations. His coverage is wide and his methods are first class. His conclusions will interest all scholars who work on the regulatory state. Mark Thatcher, London School of Economics, UK Regulatory agencies are an important aspect of the contemporary regulatory state. Drawing on an extensive body of comparative analysis, Fabrizio Gilardi's book provides a serious contribution that moves the literature forward. This book deserves to be considered carefully. Martin Lodge, London School of Economics, UK Fabrizio Gilardi's book is empirical political science of the regulatory state at its best. It has data of transnational breadth and depth that is diagnosed in a theoretically sophisticated way. The conclusion is that policymakers delegate in order to tighten the credibility of policy commitments and to tie the hands of future ministers who may have different preferences. This will become a building block for future scholarship on regulation and governance. John Braithwaite, Australian National University During the past 25 years, independent regulatory agencies have become widespread institutions for regulatory governance. This book studies how they have diffused across Europe and compares their formal independence in 17 countries and seven sectors. Through a series of quantitative analyses, it finds that governments tend to be more prone to delegate powers to independent regulators when they need to increase the credibility of their regulatory commitments and when they attempt to tie the hands of their successors. The institutional context also matters: political institutions that make policy change more difficult are functional equivalents of delegation. In addition to these factors, emulation has driven the diffusion of independent regulators, which have become socially valued institutions that help policymakers legitimize their actions, and may even have become taken for granted as the appropriate way to organize regulatory policies. Providing a broad comparison of independent regulatory agencies in Europe, *Delegation in the Regulatory State* will be of great interest to researchers and students in political science, public policy, and public administration. **Ethics Through Corporate Strategy** Oxford University Press on Demand This work argues that corporate strategy needs rethinking as a way of talking about ethics and business, and discusses some ethical truths. It shows that how we talk about others influences how we act towards them and how we talk about others can influence how our audiences will act towards them. **The 5-STAR Business Network** eBookIt.com Most effective business leaders know: * Why did Apple sue Samsung while it continues to buy critical parts for its winning products from Samsung? * Why did Google create Android OS for mobile applications, and is now talking about opening its own retail stores? * Why did Amazon create Kindle when the market is already saturated by other tablets and similar products? * How did Nokia mobile phone lose its shine? * Why did Apple build its own retail presence? * How will shale gas discoveries in North America change the business world and perhaps the geo-political balance in the next 10 years? Do you? Win big time by using the wisdom of your business networks to create, innovate, deliver and profit. Read this book to find out how. **First Book in Economics** Xlibris Corporation Want to know how capitalism works so well yet why we have unemployment, where profits come from, and what the Fed is? This is a popular book on economics and capitalism. It uses only simple words and examples - no charts or formulas. It is pro-market while also admitting problems such as with health care and poverty. Unlike similar books, it explains economic theory, explains ideologies, accepts social classes, sees a role for morality, and sometimes uses biological ideas about human nature. It prepares you to understand modern issues, read further, and take a course. **Meaningful Games Exploring Language with Game Theory** MIT Press An engaging introduction to the use of game theory to study linguistic meaning. In *Meaningful Games*, Robin Clark explains in an accessible manner the usefulness of game theory in thinking about a wide range of issues in linguistics. Clark argues that we use grammar strategically to signal our intended meanings: our choices as speaker are conditioned by what choices the hearer will make interpreting what we say. Game theory—according to which the outcome of a decision depends on the choices of others—provides a formal system that allows us to develop theories about the kind of decision making that is crucial to understanding linguistic behavior. Clark argues the only way to understand meaning is to grapple with its social nature—that it is the social that gives content to our mental lives. Game theory gives us a framework for working out these ideas. The resulting theory of use will allow us to account for many aspects of linguistic meaning, and the grammar itself can be simplified. The results are nevertheless precise and subject to empirical testing. *Meaningful Games* offers an engaging and accessible introduction to game theory and the study of linguistic meaning. No knowledge of mathematics beyond simple algebra is required; formal definitions appear in special boxes outside the main text. The book includes an extended argument in favor of the social basis of meaning; a brief introduction to game theory, with a focus on coordination games and cooperation; discussions of common knowledge and games of partial information; models of games for pronouns and politeness; and the development of a system of social coordination of reference. **Aesop and the CEO Powerful Business Lessons from Aesop and America's Best Leaders** Thomas Nelson It is easy to be overwhelmed by the sheer volume of business books flooding the market today. Even more daunting is the task of weeding through them to find the "golden nugget" of wisdom inside. In *Aesop and the CEO*, David Noonan has simplified the process by providing this well-researched primer of the most essential advice from the greatest business books ever written. Further, in a clever melding of modern business sense and ancient wisdom, he has used the animal-based stories of Aesop as springboards to launch these 50 lessons. Both entertaining and informative, *Aesop and the CEO* includes advice from well-known leaders such as Bill Gates, Sam Walton, Donald Trump, and Lee Iacocca. The short, easy-to-read vignettes cover every aspect of corporate life: negotiations, hiring and firing, mergers and acquisitions, marketing and sales, and day-to-day management. **Management in Networks On multi-actor decision making** Routledge Getting what you want – even if you are the boss – isn't always easy. Almost every organization, big or small, works among a network of competing interests. Whether it's governments pushing through policies, companies trying to increase profits, or even families deciding where to move house, rarely can decisions be made in isolation from competing interests both within the organization and outside it. In this accessible and straightforward account, Hans de Bruijn and Ernst ten Heuvelhof cast light on multi-stakeholder decision-making. Shunning simplistic model talk, they reveal the nuts and bolts of decision-making within the numerous dilemmas and tensions at work. Using a diverse range of illustrative examples throughout, their perceptive analysis examines how different interests can either support or block change, and the strategies available in managing a variety of stakeholders This insightful text provides both depth of understanding and a wealth of advice. It is invaluable reading to students working in business and management, public administration and organizational studies, plus practitioners – or actors – operating in a range of contexts. **The Art of Smooth Pasting** Routledge This book aims to widen the understanding of stochastic dynamic choice and equilibrium models. It offers a simplified and heuristic exposition of the theory of Brownian motion and its control or regulation, rendering such methods more accessible to economists who do not require a detailed, mathematical treatment of the subject. The main mathematical ideas are presented in a context which with which

economists will be familiar. Using a binomial approach to Brownian motion, the mathematics is reduced to simple algebra, progressing to some equally simple limits. The starting point of the calculus of Brownian motion - 'Ito's Lemma' - emerges by analogy with the economics of risk-aversion. Conditions for the optimal regulation of Brownian motion, including the important, but often mysterious, 'smooth pasting' condition, are derived in a similar way. Each theoretical derivation is illustrated by developing a significant economic application, drawn mainly from recent research in macroeconomics and international economics. **The Handbook of Organizational Economics** [Princeton University Press](#) The definitive introduction to organizational economics, with contributions by leaders in the field In even the most market-oriented economies, most economic transactions occur not in markets but inside managed organizations, particularly business firms. Organizational economics seeks to understand the nature and workings of such organizations and their impact on economic performance. This landmark book assembles the leading figures in organizational economics to present the first comprehensive view of both the current state of research in this fast-emerging field and where it might be headed. The Handbook of Organizational Economics surveys the major theories, evidence, and methods used in the field. It displays the breadth of topics in organizational economics, including the roles of individuals and groups in organizations, organizational structures and processes, the boundaries of the firm, contracts between and within firms, and more. The defining book on the subject, The Handbook of Organizational Economics is essential reading for researchers and students looking to understand this emerging field in economics. Presents the first comprehensive treatment of organizational economics Features contributions by leaders in the field Unifies and extends existing literatures Describes theoretical and empirical methods used today **Understanding Terrorism and Political Violence The Life Cycle of Birth, Growth, Transformation, and Demise** [Routledge](#) This book explains the lifecycle of terrorist organizations from an innovative theoretical perspective, combining economics with social psychology. It provides a new approach to understanding human behaviour in organized society, and then uses this to analyze the forces shaping the lifecycle of violent political movements. Economic and rational-choice theorists assume that human beings are motivated only by self-utility, yet terrorism is ultimately an altruistic act in the eyes of its participants. This book highlights the importance of the desire to belong to a group as a motivating factor, and argues that all of us face an eternal trade-off between selfishness and community concern. This hypothesis is explored through four key groups; the IRA in Northern Ireland, Al Qaeda, Hamas, and the Naxalites in India. Through this, the book analyzes the birth, growth, transformation and demise of violent political movements, and ends with an analysis of the conditions which determine the outcome of the war against terrorism. Understanding Terrorism and Political Violence will be essential reading for advanced students of terrorism studies and political science, and of great interest to students of social psychology and sociology. **Strategic Capitalism Private Business and Public Purpose in Japanese Industrial Finance** [Princeton University Press](#) Was Japan's economic miracle generated primarily by the Japanese state or by the nation's dynamic private sector? In addressing this question, Kent Calder's richly detailed study offers a distinctive reinterpretation of Japanese government-business relations. Calder challenges popular opinion to demonstrate how Japanese private enterprise has complemented the state in achieving the national purpose of industrial transformation. **Strategic Thinking in 3D A Guide for National Security, Foreign Policy, and Business Professionals** [Potomac Books, Inc.](#) Effective strategic thinking requires a clear understanding of one's external environment. Each organization has a unique environment, but as Ross Harrison explains in Strategic Thinking in 3D, any environment-whether in the fields of national security, foreign policy, or business-has three dimensions: systems, opponents, and groups. **Cameroon Forest Sector Development in a Difficult Political Economy** [World Bank Publications](#) This country case study, part of the Operations Evaluation Department (OED) A Review of the 1991 World Bank Forest Strategy and Its Implementation, evaluates World Bank operations in Cameroon for their consistency with the strategy. The strategic aspects of those operations are judged here on their relevance, effectiveness, efficiency, institutional development, and sustainability. The fundamental objective of the forest policy reform in Cameroon was to establish a transparent, equitable, and sustainable management system for forest resources. The outcome of the reform process was limited, for four reasons. First, the government of Cameroon lacked genuine commitment and the capacity to carry out the reform. Second, key actors in the reform process (particularly foreign logging companies and the parliament) chose to oppose it. Third, partners such as the World Bank failed to devise an implementation strategy compatible with the underlying dynamics of political and socioeconomic changes in Cameroon. Finally, while Cameroon's forest policy is well codified in documents, it is poorly implemented. Although the reforms have led to increased tax revenues and increased the share of GDP attributable to the forest sector, the structural underpinnings of the sector have been little affected. Government agencies in the sector continue to be weak. The international logging companies that dominate the sector continue to have a free hand in the development and use of the forest resources of Cameroon. Local communities were left out of the reform process, despite the declared objective to include them in forest resource management. Overall, the interventions of the Bank inside and outside the forest sector in Cameroon were relevant to its strategic objectives, but they were neither efficacious nor efficient. Because of weak institutional development, the achievements are unlikely to be sustained. The Bank should focus its future reform efforts in Cameroon on the collection and dissemination of relevant and reliable information, working with a larger set of stakeholders, and using more Cameroonian expertise to gain local perspective and build capacity. The success of such an approach hinges on government commitment and the cooperation of other donor countries, including those with timber interests in Cameroon. **Altering Party Systems Strategic Behavior and the Emergence of New Political Parties in Western Democracies** [University of Michigan Press](#) DIVWhy new political parties are formed, and why some thrive while others fade away /div **International Political Economy in Context** [CQ Press](#) Although many international political economy texts offer good descriptions of what events have occurred in global economic and political relations, they make little attempt to develop explicit theoretical frameworks explaining why. Andrew Sobel/Es International Political Economy in Context: Individual Choices, Global Effects takes a micro approach to international political economy that considers the fact that individualsùnot nationsùmake choices. Grounding policy choices in the competitive environs of domestic politics and decision-making processes, Sobel illustrates how policymakers choose among alternatives, settling on those that are most in sync with their self-interest. The book is structured to build students' skills for a sophisticated understanding of how and why events unfold in the international political economy. Students become versed in the primary assumptions and structural/macro conditions of economic and political geography in the global arena. An examination of micro-level conditions and mechanisms introduces the factors that influence political and economic outcomes. Students are then able to use those primary assumptions and micro-level arrangements to make sense of past and present changes in the global political economy. Those familiar with Sobel/Es first volume, Political Economy and Global Affairs, will easily find their way through this new book. Anyone looking for a compelling, accessible, and fully integrated rational choice perspective on international political economy will find it here. **The Political Economy of WTO Implementation and China's Approach to Litigation in the WTO** [Edward Elgar Publishing](#) The concept of compliance of World Trade Organization (WTO) law as part of international economic law is examined in this discerning book. The issue of compliance is examined through a broad perspective, considering the key conceptual issues which continue **Strategy and Choice** [MIT Press](#) These essays by contributors from disciplines ranging from economics to psychology present the most significant advances in strategic choice theory. In three parts the book addresses many-player, few-player and one-player situations. **Game Theory for Political Scientists** [Princeton University Press](#) Game theory is the mathematical analysis of strategic interaction. In the fifty years since the appearance of von Neumann and Morgenstern's classic Theory of Games and Economic Behavior (Princeton, 1944), game theory has been widely applied to problems in economics. Until recently, however, its usefulness in political science has been underappreciated, in part because of the technical difficulty of the methods developed by economists. James Morrow's book is the first to provide a standard text adapting contemporary game theory to political analysis. It uses a minimum of mathematics to teach the essentials of game theory and contains problems and their solutions suitable for advanced undergraduate and graduate students in all branches of political science. Morrow begins with classical utility and game theory and ends with current research on repeated games and games of incomplete information. The book focuses on noncooperative game theory and its application to international relations, political economy, and American and comparative politics. Special attention is given to models of four topics: bargaining, legislative voting rules, voting in mass elections, and deterrence. An appendix reviews relevant mathematical techniques. Brief bibliographic essays at the end of each chapter suggest further readings, graded according to difficulty. This rigorous but accessible introduction to game theory will be of use not only to political scientists but also to psychologists, sociologists, and others in the social sciences. **The Politics of Memory Urban Cultural Heritage in Brazil** [Rowman & Littlefield Publishers](#) Who decides which stories about a city are remembered? How do interpretations of the past shape a city's present and future? Using local, national and international perspectives on the meanings and uses of heritage cities, The Politics of Memory: Urban Cultural Heritage in Brazil explores how a site can turn into a mummification of the past, lifelessly displaying long-gone splendour, or a living, breathing treasure offering dynamic cultural and educational opportunities. This book presents multiple and competing views, needs and desires amongst the different people who use a city, alongside notions of power, national identity, race and class in heritage settings. Discussing the case of UNESCO World Heritage town Ouro Preto in Brazil, Andreza Aruska de Souza Santos asks how and why democratic participation in heritage fails or succeeds, and how preserved historic cities interpret, resist, and consent to the functions and meanings that they have inherited and that they reinvent for themselves. **Conspiracy Theories and the People Who Believe Them** [Oxford University Press](#). USA Conspiracy theories are inevitable in complex human societies. And while they have always been with us, their ubiquity in our political discourse is nearly unprecedented. Their salience has increased for a variety of reasons including the increasing access to information among ordinary people, a pervasive sense of powerlessness among those same people, and a widespread distrust of elites. Working in combination, these factors and many other factors are now propelling conspiracy theories into our public sphere on a vast scale. In recent years, scholars have begun to study this genuinely important phenomenon in a concerted way. In Conspiracy Theories and the People Who Believe Them, Joseph E. Uscinski has gathered forty top researchers on the topic to provide both the foundational tools and the evidence to better understand conspiracy theories in the United States and around the world. Each chapter is informed by three core questions: Why do so many people believe in conspiracy theories? What are the effects of such theories when they take hold in the public? What can or should be done about the phenomenon? Combining systematic analysis and cutting-edge empirical research, this volume will help us better understand an extremely important, yet relatively neglected, phenomenon.